# The pension plan for every one





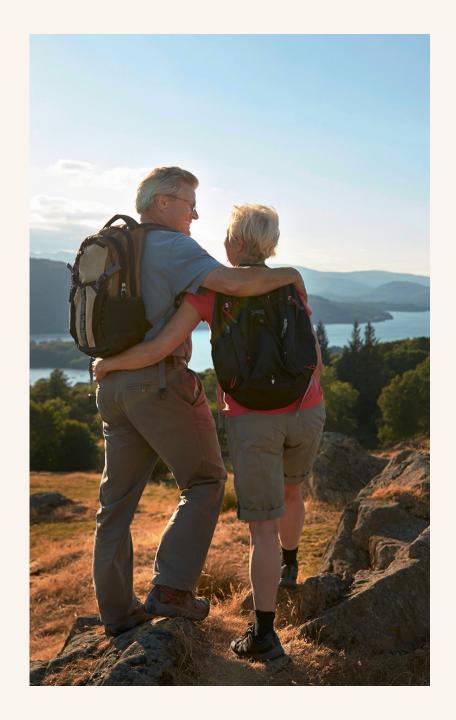
### SPP's Journey: a case study

What we'll cover today

- SPP's roots
- Our regulatory journey
- Our decumulation journey
- The decumulation landscape
- Aligning our strategies



# SPP's Roots SPP provides everyone access to the growth, security and peace-of-mind that only a pension plan can offer.



## A retirement plan built with purpose

- ✓ Non-profit, pooled DC plan 1986
- ✓ Accessible to Canadians aged 18-71
- ✓ Low overhead/low fees (typically less than 1%)
- ✓ Industry-leading investment products
- Better retirement outcomes

### Together, we grow stronger



More than **\$750M** in assets



More than **32,000** members (with 8,000+ annuities)



Over **500** participating employers





### Get to know our regulatory journey

- ✓ Specified pension plan (not registered pension plan)
- ✓ Our own Act and Regulations changed through cabinet (government of Sask)
- ✓ Aligned to Sask PBA, with exceptions
- ✓ Governed under Securities: FCAA + OSC
- Complicated regulatory governance

#### **Key regulatory changes**

- Membership:
  - ✓ Saskatchewan since 1986
  - ✓ National since 2021

- Contribution Limits:
  - ✓ Contribution Caps: 1986 to 2023
  - Transfer in Caps: 2011 to 2023 (unlocked registered savings)





#### **Our decumulation journey**

- Annuity option since inception
  - J&S 60%, 75%, 100%
  - Life Only
  - Refund Life
- Variable benefit added in 2021 for SASK
  - Doubling each year
  - Now 700+ members
- Variable benefit extended to all of Canada in 2023

#### The decumulation landscape

- ✓ Annuities
- ✓ Variable Benefit Sask landscape (unlocking at retirement)
- ✓ What's next?



### Aligning our strategies



- Investments
- Planning

#### **Investment strategies**



#### **Balanced Fund**

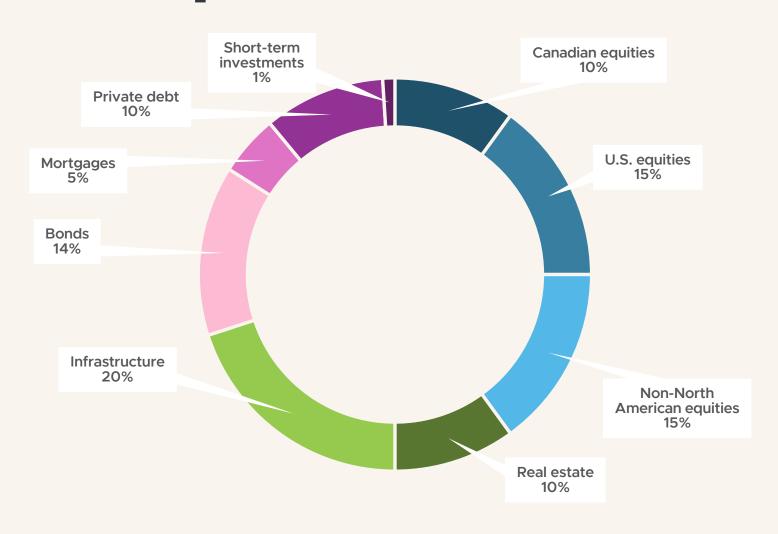
A balance between steady growth and security



#### **Diversified Income Fund**

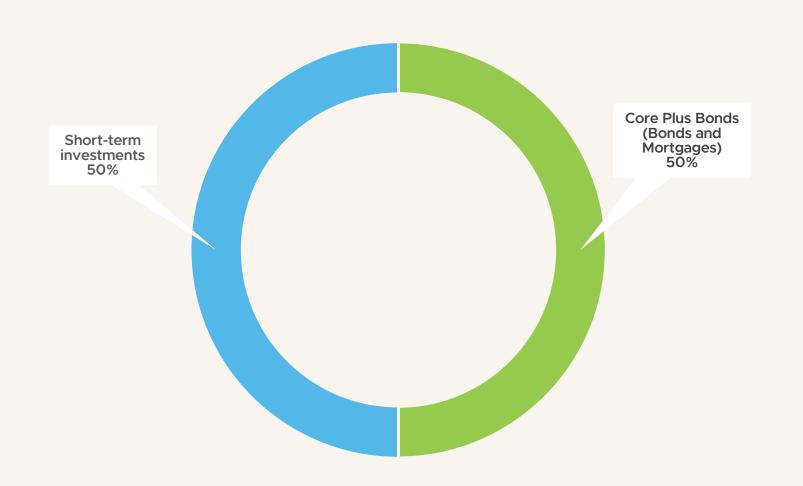
Moderate growth with a focus on asset preservation

### The balanced fund offers a diverse makeup of investments



Funds professionally managed

## The diversified income fund prioritizes asset preservation



Funds professionally managed

#### Benefits of the SPP balanced fund



- Strong historical rate of return (around 8% since inception)
- Excellent investment diversification
- Effective downside protection
- Consistent low MER (Management Expense Ratio)

### Planning strategies

- Importance of planning
  - ✓ Leverage network
  - ✓ Start years in advance
  - ✓ Be patient, do your homework
- Understanding your members
- Deciding what to offer
- Systems
- Communications







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